



Village of Hanover Park Administration

Municipal Building
2121 Lake Street
Hanover Park, IL 60133-4398

630-823-5600
FAX 630-823-5786
www.hpil.org

PRESIDENT
RODNEY S. CRAIG

VILLAGE CLERK
EIRA CORRAL

TRUSTEES
WILLIAM CANNON
JAMES KEMPER
JENNI KONSTANZER
JON KUNKEL
RICK ROBERTS
EDWARD J. ZIMEL, JR.

VILLAGE MANAGER
JULIANA A. MALLER

VILLAGE OF HANOVER PARK

VILLAGE BOARD REGULAR WORKSHOP MEETING Municipal Building: 2121 W. Lake Street Hanover Park, IL 60133

Thursday, January 23, 2014
6:00 p.m.

AGENDA

1. **CALL TO ORDER-ROLL CALL**
2. **ACCEPTANCE OF AGENDA**
3. **REGULAR BOARD MEETING AGENDA ITEM REVIEW**
4. **DISCUSSION ITEMS**
 - a. Crime Mapping Demonstration
 - b. NIMEC – Continued Participation
 - c. Village Hall Improvements
 - d. Physical Access Control System Replacement
5. **STAFF UPDATES**
 - a. Hanover Square Update
6. **NEW BUSINESS**
7. **ADJOURNMENT**



TO: Village President and Board of Trustees

FROM: Juliana Maller, Village Manager
Rebekah Flakus, Finance Director

SUBJECT: Authorize the continued participation in NIMEC and authorize the Village Manager or her designee to approve a contract with the lowest cost electricity provider

ACTION

REQUESTED: Approval Concurrence Discussion Information

MEETING DATE: January 23, 2014 – Board Workshop

Executive Summary

Authorize the Continued Participation in the Northern Illinois Municipal Electric Cooperative (NIMEC) and Authorize the Village Manager or her Designee to Approve a Contract with the Lowest Cost Electricity Provider

Discussion

On December 6, 2006, the Village of Hanover Park selected the Northern Illinois Municipal Electric Cooperative (NIMEC) to serve as the Village's broker relative to the acquisition of electrical energy. NIMEC is an experienced energy broker and their municipal cooperative has approximately 140 members. This pool allows NIMEC's members to secure more competitive pricing based on higher volumes than can be provided to a single municipality.

During the month of August, 2008, the Village entered into a three year contract with NIMEC to be a part of a bid process to provide electrical power to the Village's lift stations and water pumps from June 2009 through May 2012. In May of 2010, the Village entered into another agreement with NIMEC to provide electrical power to the Village's street lights. Both of these contracts are in need of renewal. In previous years bids ranged from one to three years, but currently all potential suppliers will be offering only one year rates.

To participate in the bidding process, which starts for the Village's lift stations as early as the beginning of February, the Village Manager needs authority to sign a contract with the lowest cost electricity provider within hours of the bids being received by NIMEC. The bidding for the Village's streetlights will not occur until the end of May or the beginning of June.

This item has been placed on the January 23, 2014 Board agenda for approval.

Agreement Name: _____

Executed By: _____ Workshop Meeting 1/23/13

Recommended Action

Move to approve draft Resolution Authorizing the Continued Participation in the Northern Illinois Municipal Electric Cooperative (NIMEC) and Authorizing the Village Manager or her Designee to Approve a Contract with the Lowest Cost Electricity Provider.

Attachments: Resolution

Budgeted Item:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	N/A
Budgeted Amount:	\$	N/A	
Actual Cost:	\$		
Account Number:			

RESOLUTION NO.R-14-**A RESOLUTION AUTHORIZING
THE CONTINUED PARTICIPATION IN THE
NORTHERN ILLINOIS MUNICIPAL ELECTRIC COOPERATIVE (NIMEC) AND
AUTHORIZING THE VILLAGE MANAGER OR HER DESIGNEE TO APPROVE A
CONTRACT WITH THE LOWEST COST ELECTRICITY PROVIDER**

WHEREAS, on January 2, 2007, the State of Illinois implemented a plan to deregulate Commonwealth Edison; and

WHEREAS, under the aforementioned deregulation plan, Commonwealth Edison no longer generates electricity for its customers, but continues to provide electric power through its distribution system; and

WHEREAS, as a result of this deregulation, electricity is purchased based on market price, and Exelon, the parent company of Commonwealth Edison, is no longer the sole supplier of electricity in Northern Illinois, resulting in new electricity suppliers competing against Exelon, and competitive market forces dictating the price of electricity; and

WHEREAS, the Village of Hanover Park selected the Northern Illinois Municipal Electric Cooperative (NIMEC) on December 6, 2006 to serve as the Village's broker relative to the acquisition of electrical energy due to NIMEC'S municipal experience and the fact that NIMEC is a municipal cooperative which will be pooling the energy needs of members of the cooperative in order to secure more competitive pricing based on higher volumes than can be provided individually to a single municipality; and

WHEREAS, NIMEC has grown to a majority of 140 municipal members with electric energy purchases in excess of \$20 million; and

WHEREAS, the Village Manager or her designee will need to have the authority to sign a new contract with the electricity provider which is deemed most favorable for the Village within hours of the bids being received by NIMEC on or before May 31, 2014.

NOW, THEREFORE, BE IT RESOLVED by the Village President and Board of Trustees of the Village of Hanover Park, Illinois, as follows:

SECTION 1: That the Northern Illinois Municipal Electric Cooperative (NIMEC) is hereby appointed as the Village's broker for purposes of obtaining a supply of electricity for the Village's municipal needs, and the Village Manager or their designee is hereby directed to take all actions necessary to establish said broker relationship.

SECTION 2: That the Village Manager or her designee is authorized to discuss and negotiate energy rates directly with suppliers in an effort to secure a lower energy cost for the Village of Hanover Park.

SECTION 3: That in light of the time constraints applicable to the acceptance of a competitive bid for a supply of electricity, once the bids are received by NIMEC, the Village Manager is hereby authorized to sign the contract with the lowest bidder, provided the bid is at a rate that is less than what is being offered through Commonwealth Edison.

SECTION 4: This Resolution shall be in full force and effect from and after this resolution's passage and approval in the manner provided by law.

ADOPTED this day of , 2014, pursuant to a roll call vote as follows:

AYES:

NAYS:

ABSENT:

ABSTENTION:

Approved: _____

Village President

Attest: _____

Village Clerk



TO: Village President and Board of Trustees

FROM: Juliana A. Maller, Village Manager
Howard A. Killian, Director of Engineering and Public Works

SUBJECT: Village Hall Improvements

ACTION

REQUESTED: Approval Concurrence Discussion Information

MEETING DATE: January 23, 2014 – Board Workshop

Executive Summary

Acceptance of a Job Order Contract from EZIQC – The Gordian Group, in an amount of \$24,995.24 for the upgrade to the Finance Department work area in Village Hall.

Discussion

The FY14 Budget includes funds in the amount of \$25,000 to re-carpet, paint and relocate offices in the Finance Department. Staff believes this is a good “Test” project to see if the EZIQC Job Order contracting concept could work on future Village projects.

This Job Order contracting program is through the Village of Naperville and satisfies the bidding process. Numerous other communities have used this process including Carol Stream, Elgin and Bloomingdale. An advantage and savings also is a result of not having to prepare plans and specifications, and advertise for bids.

With this contract, they will move a majority of the furniture, and remove and replace the carpet. Staff will paint the walls and complete other minor furniture moves.

Recommended Action

Motion to accept a Job Order Contract from EZIQC – The Gordian Group, in an amount not to exceed \$24,995.24 for the upgrade to the Finance Department work area in Village Hall.

Attachments: Job Order Contract

Budgeted Item:	<u> X </u> Yes	<u> </u> No
Budgeted Amount:	\$25,000	
Actual Cost:	\$24,995.24	
Account Number:	031-0000-466-13.21	

Agreement Name: _____

Executed By: Juliana Maller

Workshop Meeting 1/23/13



Job Order Contract
Proposal Review Summary - CSI

Date: January 14, 2014
Contract Number: 11-082
Job Order Number: 017938.00
Job Order Title: Village of Hanover Park - Finance area carpet and paint
Contractor: F. H. Paschen, S. N. Nielsen & Associates LLC
Proposal Value: \$24,995.24
Proposal Name: Village of Hanover Park - Finance area carpet and paint
Proposal Submitted: 01/10/2014

01 - General Requirements:	\$1,469.57
09 - Finishes:	\$23,525.67
Proposal Total	\$24,995.24

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%

Job Order Contract
Proposal Review Detail - CSI



Date: January 14, 2014
Contract Number: 11-082
Job Order Number: 017938.00
Job Order Title: Village of Hanover Park - Finance area carpet and paint
Contractor: F. H. Paschen, S. N. Nielsen & Associates LLC
Proposal Value: \$24,995.24
Proposal Name: Village of Hanover Park - Finance area carpet and paint
Proposal Submitted: 01/10/2014
Adjustment Factor(s) Used: 1.0300-Option 2 Phase 2 Normal Working Hours

Rec#	CSI Number	Mod.	UOM	Description	Line Total
01 - General Requirements					

1	01 66 19 00 0005		SF	Remove, Transport, Return And Reinstall Office Furniture Note: Includes general, desks, tables, file cabinets (full), chairs, storage boxes, bookshelves, office equipment and computers (per SF of office area). Not to be used when amount of furniture is less than 55% of total floor space.	\$1,469.57
---	------------------	--	----	--	------------

	Quantity	Unit Price	Factor	Total
Installation	1,719.00 x	0.83 x	1.0300 =	\$1,469.57

Contractors Note: Moving of general office furniture. Tables, file cabinets, book shelves, etc. Work stations covered in different line item, so only 50% of floor space figured.

Category1: Furniture Moving

Subtotal for 01 - General Requirements: \$1,469.57

09 - Finishes					
----------------------	--	--	--	--	--

2	09 65 13 33 0002		SF	Latex Self Leveling Underlay, 1/8" Thick	\$841.02
---	------------------	--	----	--	----------

	Quantity	Unit Price	Factor	Total
Installation	859.50 x	0.95 x	1.0300 =	\$841.02

Contractors Note: Floor leveling as part of floor prep. 25% figured.

Category1: Carpet

3	09 65 13 33 0005		SF	Remove Glue From Concrete Floor Note: For removal of glue from VCT or carpet placement. Not to be used in conjunction with demolition tasks associated with floor tile installation.	\$3,080.79
---	------------------	--	----	--	------------

	Quantity	Unit Price	Factor	Total
Installation	3,438.00 x	0.87 x	1.0300 =	\$3,080.79

Contractors Note: Remove glue from concrete floor after demo of old carpet and prep for new.

Category1: Carpet

4	09 65 19 00 0012		LF	4" High 1/8" Vinyl Plastic Base, All Colors	\$2,581.32
---	------------------	--	----	---	------------

	Quantity	Unit Price	Factor	Total
Installation	714.00 x	2.64 x	1.0300 =	\$1,941.51
Demolition	714.00 x	0.87 x	1.0300 =	\$639.82

Contractors Note: Remove old vinyl base from walls and install new vinyl base

Category1: Carpet

5	09 68 13 00 0007		SY	28 Ounce, Non-Patterned, Nylon Carpet Tile	\$1,470.22
---	------------------	--	----	--	------------

	Quantity	Unit Price	Factor	Total
Installation	30.00 x	47.58 x	1.0300 =	\$1,470.22

Contractors Note: Install carpet tiles in storage room.

Category1: Carpet

Proposal Review Detail - CSI Continues..

Job Order Number: 017938.00
 Job Order Title: Village of Hanover Park - Finance area carpet and paint

Rec#	CSI Number	Mod.	UOM	Description	Line Total		
09 - Finishes							
6	09 68 16 00 0026		SY	28 Ounce, Medium Traffic, Non-Patterned, Nylon Broadloom Carpet	\$14,319.76		
				Quantity	Unit Price	Factor	Total
			Installation	352.00	x 33.05	x 1.0300	= \$11,982.61
			Demolition	382.00	x 5.94	x 1.0300	= \$2,337.15
Contractors Note: Demo old carpeting and install broadloom Carpet, Mohawk Faculty Remix							
Category1: Carpet							
7	09 68 16 00 0026	Mod		For Quantities > 200 To 400, Deduct	\$-134.15		
				Quantity	Unit Price	Factor	Total
			Installation	352.00	x -0.37	x 1.0300	= \$-134.15
Category1: Carpet							
8	09 68 16 00 0048		SY	Grinding Of Existing Concrete Floor Prior To Installation Of Carpet	\$642.72		
				Quantity	Unit Price	Factor	Total
			Installation	57.30	x 10.89	x 1.0300	= \$642.72
Contractors Note: Grind/sand existing concrete as part of floor prep for new carpet.							
Category1: Carpet							
9	09 68 16 00 0054		EA	Relocate Modular Work Station	\$723.99		
				Quantity	Unit Price	Factor	Total
			Installation	3.00	x 234.30	x 1.0300	= \$723.99
Contractors Note: Dismantle and remove existing desk and work stations. Bring back and reassemble after new carpet installation.							
Category1: Furniture Moving							
Subtotal for 09 - Finishes:					\$23,525.67		
Proposal Total					\$24,995.24		

This proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percent of NPP on this Proposal: 0.00%



TO: Village President and Board of Trustees

FROM: Juliana Maller, Village Manager
Daniel McGhinnis, Chief Information Officer

SUBJECT: Physical Access Control System Replacement

ACTION

REQUESTED: Approval Concurrence Discussion Information

MEETING DATE: January 23, 2013 – Board Workshop

Executive Summary

The Village's current physical access control system is approximately 15 years old and in need of replacement. The current system is failing on a daily basis and is rendered obsolete by the manufacturer. Furthermore, the system has several limitations that have prevented the Village to maintain the system in-house and all configuration has to be conducted by an outside contractor.

Discussion

The IT Department sent out a request for proposal for the Cisco physical access system to 4 Cisco certified companies with only 2 companies responding to the request. Out of those companies, the IT Department selected the lowest vendor and was able to negotiate the overall cost down an additional \$8,600. As the Village looks beyond the physical access system, integration with current technology was incredibly important, as well as ease of use for the individuals responsible for changes to the system (ex. changing door unlock times, adding new card holders or replacing damaged cards). This system has the capability to integrate into our current video surveillance system and mass notification system, as well as the current phone system. This integration increases the capabilities and controls the Village has and reduces unnecessary equipment purchases (ex. remotes to unlock doors). It also provides the capability to extend the physical access controls out to our water towers and sewage treatment plants. Currently, the facilities that this system will replace are Fire Headquarters, Public Works, Village Hall, Well #4, and Evergreen water tower.

The following proposals were received:

IP Vision	\$86,407.45
Wachter	\$117,511.40
Sentinel	Declined to Quote
Parallel Technologies	Declined to Quote

Agreement Name: _____

Executed By: Juliana Maller

Workshop Meeting 1/23/13

Page 10

An amount of \$82,000 was budgeted for this project between two different accounts. The additional funds of \$4,407.45 will come from savings realized in account 050-5020-472-03.37 due to other projects coming in under budget.

Recommended Action

Motion to approve the purchase of a Physical Access Control System with IP Vision in the amount not to exceed \$86,407.45 and authorize the Village Manager to prepare the necessary paperwork.

Attachments: IP Vision Quote

Budgeted Item:	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No
Budgeted Amount:	\$82,000.00	
Actual Cost:	\$86,407.45	
Account Number:	31-0000-466-13.31 (\$76,407.45)	
	50-5020-472-03.37 (\$10,000.00)	



November 7, 2013

Daniel McGhinnis
Chief Information Officer
2121 Lake Street
Hanover Park, IL 60103
(630)823-5670

RE: IPVision Response to Cisco Physical Access Control System RFP

Dear Mr. McGhinnis:

IPVision is pleased to present this response to the Village of Hanover Parks' Cisco Physical Access Control System RFP.

The Village of Hanover Park will benefit from the superior 100% Cisco Systems CPAM solution offered by IPVision for the following reasons which differentiate IPVision strategically and tactically from other potential suppliers:

Dedicated Physical Security practice; proven ability to deploy complex CPAM solutions

Long-Term Strategic Partnerships

Cisco: Village of Hanover Park and Cisco are already strategic partners relative to daily IT functions, including, networks, wireless, data center, VIDEO SURVEILLANCE, and more.

IPVision: IPVision has worked with the Village of Hanover Park on VIDEO SURVEILLANCE designs. This Cisco CPAM solution will fully integrate with the Cisco Video Surveillance standard and other Cisco platforms already established by the village.

Please call me at (708) 288-9851 to discuss any questions or comments you may have in regard to this proposal. We thank you for this opportunity.

Respectfully,

Jeffrey S. Woodward

Jeffrey S. Woodward
Sr. Solutions Architect
jwoodward@ipvis.com



VILLAGE OF HANOVER PARK, ILLINOIS REQUEST FOR PROPOSAL (RFP) FOR CISCO PHYSICAL ACCESS CONTROL SYSTEM

Submit Proposal to:

Village of Hanover Park
Attn: Daniel McGhinnis, Chief Information Officer
2121 Lake Street
Hanover Park, IL 60133
E-mail: dmcghinnis@hpil.org

Deadline – November 7, 2013 at 4:30pm



**Village of Hanover Park
Request for Proposal (RFP)
CISCO PHYSICAL ACCESS CONTROL SYSTEM**

I. Introduction:

The Village of Hanover Park is soliciting written proposals for a Cisco Physical Access Control System to serve Village facilities. The Village invites proposals for the Cisco Physical Access Control System from vendors that are Cisco Certified partners and have had experience in designing and providing these systems to municipalities of similar size and scope. The Village of Hanover Park reserves the right to reject any and all proposals submitted, to request additional information from all vendors, and to negotiate with one or more of the finalists regarding the terms of the engagement. The Village intends to select the vendor that, in its opinion, best meets the Village's needs, not necessarily the vendor whose costs are the lowest.

II. Community Profile:

Hanover Park is a suburban community located 30 miles northwest of Chicago. The Village has a population of 38,278 with a land area of over 6.71 square miles. The Village is located in both Cook and DuPage Counties.

Village departments include Administration, Community Development, Engineering, Finance, Fire, Human Resources, Information Technology, Police, and Public Works. The Village presently has 193 authorized full-time employees and 48 part-time employees (seasonal and permanent).

Hanover Park is largely a residential, middle-income, blue-collar community. The per capita income exceeds \$19,960. The median family income is \$63,590. With many diverse neighborhoods, as well as expanding commercial and industrial properties, Hanover Park is recognized for residential neighborhoods with the full range of housing values. It is accessible by many expressways, interstate highways and regional arterial roadways. A major commuter rail facility, including a reconstructed station, is located in central Hanover Park.

The Village website is located at: www.hpil.org.

III. Current Access Control System Description:

The Village of Hanover Park has multiple buildings. The Municipal Complex includes Village Hall, Public Works, Fire Headquarters, Evergreen Water Tower, and Well #4, that are all connected via fiber for data. There is an existing Honeywell NS2 Access Control System with HID Readers at physical doors currently being utilized. The backend control system will be replaced as part of this project and the Village will be utilizing the existing HID readers and door strikes to minimize costs.

Following is a list of current issues that need to be addressed:

- Replacement of backend control panels is required
- Installation of new server equipment as outlined in the parts list
- Single vendor installation/support is desired
- Integration with Cisco Video Surveillance System is desired as an optional cost
- Ethernet cabling to support the new physical access gateways will be handled by the internal staff, however, optional pricing to install should be included
- Connecting the gateway and reader module and door strikes will be the responsibility of the vendor

IV. RFP Documents

A spreadsheet showing the Cisco configuration including quantities/part numbers have been included with this RFP. The pricing must be based upon the system design and performance requirements of this RFP. The vendor must verify that the included configuration will meet the RFP criteria. The vendor will not offer alternate equipment. All documentation will be in electronic pdf format. The Village reserves the right to modify the part list after selecting a vendor. The Village shall not be responsible for any costs incurred by the vendor in preparing, submitting, or presenting its response to the RFP.

V. Vendor Qualifications

The vendor shall be a Cisco Certified Partner with the latest Cisco Certifications. The vendor must have experience installing Cisco equipment in a similar environment.

VI. Documentation

The successful vendor must provide as-built drawings of the final installation including a high level design overview and detailed wiring diagrams. A reference list with at least three (3) organizations must be included in the proposal.

VII. System Requirements

Physical Security Platform and Badge Designer

- Must be integrated into Active Directory
- Must be configured to function similar to the existing Honeywell Access Control System
- Must integrate with ADA doors
- Proper switch configuration based on Cisco's Best Practices is required
- Training on the system for the IT Department is required
- Integration with the existing Cisco VoIP phone system is required
- The system must integrate with the existing Syn-Apps system to unlock key doors within the facility when a tornado warning is activated.

VIII. Scope of Work:

The vendor must provide an implementation plan for all items listed under the system requirements section of this RFP. The successful vendor shall remove the existing access control system, provide cleanup of those areas, and must dispose of the old equipment in a responsible and legal manner. The vendor must use the included RFP documents for submitting price cost on equipment. A cost breakdown must include equipment price list, installation, configuration, and training. All software must be at the latest revision upon installation.

IX. Terms and Conditions:

Not all vendors making proposals may be interviewed. The vendors making proposals shall be responsible for the accuracy of the information supplied. The Village reserves the rights to negotiate and reject any proposal.

X. Schedule for Proposal Process:

The Village anticipates completing the RFP process and may select one or more vendors by November 15, 2013. The Village intends to conclude the process by this date; however, the Village reserves the right to modify the proposal process and dates as necessary.

XI. Submission Deadline and Contact Information

One (1) digital (Adobe® Portable Document Format preferred) copy of the response materials shall be submitted on or before **4:30 pm on November 7, 2013** by email or sent to:

Village of Hanover Park
Daniel McGhinnis, Chief Information Officer
Attn: **Cisco Physical Access Control System**

2121 Lake Street
Hanover Park, IL 60133
(630) 823-5670

Questions concerning this request should be submitted to Daniel McGhinnis, Chief Information Officer, by email (**dmcghinnis@hpil.org**) or in writing at the above address by 4:30 pm, November 4, 2013. Late submissions, faxes, or telephone proposals will not be accepted. The Village assumes no responsibility for formatting, transmission errors or blocked proposals or correspondence submitted via email.



Response to Village of Hanover Park, Illinois

Request for Proposal for Cisco Physical Access Control System

Prepared for:

Village of Hanover Park

**Mr. Daniel McGhinnis
CIO**

Prepared by:

IPVision, Inc.

Westmont, IL

**Mr. Jeff Woodward
Senior Systems Architect
jwoodward@ipvis.com
708-288-9851**

III. Current Access Control System Description:

The Village of Hanover Park has multiple buildings. The Municipal Complex includes Village Hall, Public Works, Fire Headquarters, Evergreen Water Tower, and Well #4, that are all connected via fiber for data. There is an existing Honeywell NS2 Access Control System with HID Readers at physical doors currently being utilized. The backend control system will be replaced as part of this project and the Village will be utilizing the existing HID readers and door strikes to minimize costs.

Following is a list of current issues that need to be addressed:

- Replacement of backend control panels is required
- Installation of new server equipment as outlined in the parts list
- Single vendor installation/support is desired
- Integration with Cisco Video Surveillance System is desired as an optional cost
- Ethernet cabling to support the new physical access gateways will be handled by the internal staff, however, optional pricing to install should be included
- Connecting the gateway and reader module and door strikes will be the responsibility of the vendor

IPVision understands and agrees to the description of the existing system above and what is expected.

IV. RFP Documents

A spreadsheet showing the Cisco configuration including quantities/part numbers have been included with this RFP. The pricing must be based upon the system design and performance requirements of this RFP. The vendor must verify that the included configuration will meet the RFP criteria. The vendor will not offer alternate equipment. All documentation will be in electronic pdf format. The Village reserves the right to modify the part list after selecting a vendor. The Village shall not be responsible for any costs incurred by the vendor in preparing, submitting, or presenting its response to the RFP.

The spreadsheet below includes the exact quantities/part numbers that were requested and the Professional Services to fulfill the “non-optional” requirements of Section III, VI, VII, and VIII of the RFP document. These services include VPN and onsite post installation support.

The professional services included in this spreadsheet are for BOTH the Cisco and ON Cisco components of the solution as per the original site visit in March 2012.

NOTE: Some of the part numbers that were requested have changed although the description was used to determine what was requested and appropriate pricing applied.

In addition, Cisco “CON-SNT-GWK9 SmartNet 8X5XNBD Cisco Physical Access” should be increased to 26 each and Cisco “CON-SNT-GWRDR SmartNet 8X5XNBD Cisco Physical Access” should be included for support on the reader modules at 52 each. These items will be included the optional spreadsheet bill of materials that should be considered necessary to the configuration to meet the requirements of the RFP.

IPVision offers a support helpdesk that offers the customer two options to enter a service ticket:

- Send a detailed email to us-support@ipvis.com
- Register and enter a ticket online at [IPVisionSupport](#)

  				
Cisco equipment as defined in RFP				
Part Number	Description	UNIT Price	Qty	Extended Price
CPS-MSP-1RU-K9	MSP 1-RU Cisco Physical Security MultiService Platform (Configure)	\$ 2,219.00	1	\$ 2,219.00
CIVS-HDD-1000	1TB SATA Drive for CIVS-MSP 2RU Platforms	\$ 520.00	1	\$ 520.00
CIAC-GW-K9	Cisco Physical Access Gateway	\$ 552.00	26	\$ 14,352.00
CIAC-GW-RDR	Cisco Physical Access Reader Module	\$ 379.00	52	\$ 19,708.00
CIAC-PAME-M64=	Cisco PAM 64 Module License	\$ 1,740.00	1	\$ 1,740.00
CIAC-PAME-M1X-K9	Cisco PAM Software Version 1.X (MSP)	\$ 4,650.00	1	\$ 4,650.00
CIAC-PAME-BD=	Cisco PAM Badge Designer and Enroller License	\$ 1,170.00	1	\$ 1,170.00
CIAC-PAME-EDI=	Cisco PAM Enterprise Data Integration License	\$ 3,600.00	1	\$ 3,600.00
CON-SNT-MSP1RUK9	SMARTNET 8X5XNBD MSP 1-RU Cisco Physi	\$ 229.00	1	\$ 229.00
CON-SNT-GWK9	SMARTNET 8X5XNBD Cisco Physical Access	\$ 66.00	1	\$ 66.00
CON-SAS-CIACPAMK	SW APP SUPP Cisco PAM Software Version 1.X (MSP)	\$ 1,025.00	1	\$ 1,025.00
CON-SAS-PAMBD	SW APP SUPP Cisco PAM Badge Designer	\$ 260.00	1	\$ 260.00
CON-SAS-PAMEDI	SW APP SUPP Cisco PAM Enterprise	\$ 769.00	1	\$ 769.00
CON-SAS-PAMM64	SW APP SUPP Cisco PAM 64 Module	\$ 385.00	1	\$ 385.00
CON-SAS-VSMFL1	SW APP SUPP CIVS-MS-1SCFL	\$ 25.00	1	\$ 25.00
IPV-Prox-2000	HID iClass 2000 prox cards	\$ 4.79	300	\$ 1,437.00
			Sub-Total	\$ 52,155.00
Professional Services based on scope as defined in RFP				
IPV-Engineer	IPVision engineer hour	\$ 125.00	96	\$ 12,000.00
IPV-Tech	IPVision technician hour	\$ 75.00	240	\$ 18,000.00
IPV-Training	IPVision end-user training	\$ 125.00	8	\$ 1,000.00
IPV-Project Mgmt	Project Management	\$ 125.00	32	\$ 4,000.00
IPV-Support	One year post installation support. Onsite and telephone support for Cisco Access Control	\$ 7,800.00	1	\$ 7,800.00
			Sub-Total	\$ 42,800.00
Cisco equipment & Professional Services per RFP		Total		\$94,955.00

Payment Terms:

Fifty percent (50%) due upon final physical installation of all hardware.

Fifty percent (50%) due upon final documentation delivery, final training completed and final overall Project acceptance.

The spreadsheet below includes the following sections:

- Professional services **OPTION** for integration with Cisco Video Surveillance System as requested in section III as **OPTIONAL Cost**. IPVision highly recommends this as part of the installation.
- Professional services **OPTION** to install Ethernet cabling to support new physical gateways as requested in section III. This price includes the cable as well.
- Additional SmartNet for gateways and reader modules beyond Cisco supplied list on RFP.
- 3rd party equipment identified as needed to fulfill the requirements per original walk thru in March 2012 when scope was 16 gateways and 28 reader modules to take over existing access control system and add 3 new additional doors. Based on new gateway/reader module numbers, additional components may be needed depending on originally installed equipment. Final site survey will determine EXACT components required. Final site survey may determine that additional components are required and will be quoted separately at that time.

				
Part Number	Description	UNIT Price	Qty	Extended Price
Integration with Cisco VSOM option				
IPV-Engineer	IPVision engineer hour	\$ 125.00	32	\$ 4,000.00
			Sub-Total	\$ 4,000.00
Labor for network cabling Option				
IPV-6E-Plenum	CAT6E 23-4P UNS SOL Plenum Cable Drop < 328FT	\$ 280.00	26	\$ 7,280.00
			Sub-Total	\$ 7,280.00
Additional SMARTNET				
CON-SNT-GWK9	SMARTNET 8X5XNBD Cisco Physical Access	\$ 66.00	25	\$ 1,650.00
CON-SNT-GWRDR	SMARTNET 8X5XNBD Cisco Physical Access	\$ 45.00	52	\$ 2,340.00
			Sub-Total	\$ 3,990.00
3rd Party Equip based on original walk thru/scope of 16 gateways/28 reader modules - subject to change on final walk thru				
IPV-HID-RP40	iCLASS RP40 MULTICLASS READER HID	\$ 228.00	5	\$ 1,140.00
IPV-DSM1076M	DSM 1076M Door Contact Sensor	\$ 18.95	5	\$ 94.75
IPV-DS150I	BOSCH DS150I REQUEST TO EXIT PIR,LIGHT GRAY	\$ 98.00	3	\$ 294.00
IPV-TP160	Bosch TP160 Trim Plate DS150I 160	\$ 2.95	3	\$ 8.85
IPV-LR100VDK	Field Installed Retrofit Kit - Rim Exit	\$ 479.84	2	\$ 959.69
IPV-PT-2U	Power Transfer Loop, 3/8" Armored Stainless Steel Loop	\$ 36.00	2	\$ 72.00
IPV-9600-S	HES 9600 surface mounted strike (push bar)	\$ 389.56	1	\$ 389.56
IPV-Resistor Packs	Resistor packs for input devices	\$ 9.95	8	\$ 79.60
IPV-4-element-Patch	4 Element Plenum (Access Control) patch Cable < 25FT	\$ 75.00	3	\$ 225.00
IPV-16-2-Plenum	16-02 UNS STR Plenum Cable Drop < 328FT	\$ 145.00	10	\$ 1,450.00
IPV-6E-6-Patch	CAT6E 23-4P UNS SOL Plenum Cable Drop < 10FT	\$ 25.00	26	\$ 650.00
IPV-E-8-10	8" by 10" enclosure for Access Gateway	\$ 139.00	4	\$ 556.00
IPV-Enclosure-24-24	24" x 24" STEEL ENCLOSURE lock and mounting plate	\$ 329.00	8	\$ 2,632.00
IPV-AL1012ULACMCB	Eight (8) independently controlled 12VDC / 24VDC output power supply	\$ 326.35	10	\$ 3,263.50
IPV-MISC	Miscellaneous cables, hooks, conduit, as needed	\$ 750.00	1	\$ 750.00
			Sub-Total	\$ 12,564.95
			Total	\$ 27,834.95

V. Vendor Qualifications

The vendor shall be a Cisco Certified Partner with the latest Cisco Certifications. The vendor must have experience installing Cisco equipment in a similar environment.

IPVision does have a great deal of experience installing Cisco equipment in a similar environment and our ATP Physical Security Certification renewal has been inserted below.



From: atp-program@cisco.com
Date: January 6, 2013, 6:08:06 AM MST
To: bgreen@IPVis.com
Cc: atp-vs-AMERICAS@cisco.com, michollo@cisco.com
Subject: IPVISION INC renews ATP - Physical Security in USA.

Effective Renewal Date: 05 January 2013

IPVISION INC has been officially renewed as a Cisco ATP - Physical Security Partner in USA.

IPVISION INC has again met the resource requirements for the ATP - Physical Security program and has demonstrated its qualifications to sell, install, and support customers with ATP - Physical Security products and solutions in USA.

In recognition of this achievement, Cisco will continue to recognize your company as having achieved this ATP designation in the Cisco Partner Locator at <http://www.cisco.com/go/partnerlocator>. Further upon request, Cisco will send a PDF certificate via email to your company. Please review and submit this online form at <http://www.cisco.com/go/partnerkits/ps-renew> to ensure your company information is correct and that the PDF certificate is emailed to the correct address.

Please also be sure to visit the Channel Partner Program Welcome Kit at <http://www.cisco.com/go/partnerkits>. This online partner resource contains tools to help you take full advantage of your partner benefits, as well as a full range of partner enablement assets to help you build and promote your business.

Cisco values the ongoing commitment and expertise that IPVISION INC has demonstrated and looks forward to continuing this valuable relationship.

This qualification for the ATP - Physical Security program is due for renewal on 30 January 2014.

Sincerely,

Cisco ATP Program Office

You received this email message due to your participation in the Cisco Channel Partner Program. Privacy Statement: www.cisco.com/go/privacy Read our privacy notice.

VI. Documentation

The successful vendor must provide as-built drawings of the final installation including a high level design overview and detailed wiring diagrams. A reference list with at least three (3) organizations must be included in the proposal.

IPVision agrees to provide as built drawings and configuration details per the above request.

Reference	List Equipment Models
<i>Client</i>	<i>Panduit Corporation</i>
<i>Contact</i>	<i>Joseph Waldvogel</i>
<i>Title</i>	<i>Regional Security Manager</i>
<i>Phone #</i>	<i>(708) 532-1800</i>
<i>E-mail</i>	<i>JEW@panduit.com</i>
<p><i>Comments:</i> IPVision provides 100% installation and support for Panduit Global Security as well as for the world HQ right here in Tinley Park.</p> <p>http://www.securitysales.com/channel/system-integration/articles/2011/09/integrated-operations-how-panduit-did-it.aspx</p> <p>Cisco Video Surveillance Cisco Access Control HID readers Cisco Cameras AXIS cameras</p>	

Reference	List Equipment Models
<i>Client</i>	<i>NIPPON Express</i>
<i>Contact</i>	<i>Homer Coble</i>
<i>Title</i>	
<i>Phone #</i>	630 860-6712
<i>E-mail</i>	Homer_Coble@nitsu.com
<p><i>Comments:</i></p> <p>Nippon had this Cisco solution installed in their Chicago, IL locations. Similar to Panduit, Nippon has standardized on the Cisco Physical Security integrated platform of both Access Control and Video Surveillance.</p>	

Reference	List Equipment Models
<i>Client</i>	<i>Kansas City Police Department</i>
<i>Contact</i>	<i>Sherry Abernathy</i>
<i>Title</i>	<i>Director</i>
<i>Phone #</i>	<i>816-413-3584</i>
<i>E-mail</i>	Sherry.abernathy@kcpd.org

Comments:

Cisco Video Surveillance at several Police Sub Stations and at the main precinct office

Reference	List Equipment Models
<i>Client</i>	<i>Sahuarita USD</i>
<i>Contact</i>	<i>Scott Boone</i>
<i>Title</i>	<i>Director</i>
<i>Phone #</i>	<i>520-625-3502</i>
<i>E-mail</i>	<i>sboone@sahuarita.net</i>
Comments:	
<i>Sahuarita SD has many campuses and they are all using AXIS Cameras and ONSSI Software.</i>	

In addition to these references, please note a partial list of other Cisco Physical Security customers:

UNO Charter Schools, Chicago
 Fremont SD #79
 Evanston High School, Evanston, IL
 Dannon Yogurt
 Chobani Yogurt
 Green Mountain Coffee Roaster
 DHL
 Kansas City Police Department
 Missouri Department of Transportation

VII. System Requirements

Physical Security Platform and Badge Designer

- Must be integrated into Active Directory
- Must be configured to function similar to the existing Honeywell Access Control System
- Must integrate with ADA doors
- Proper switch configuration based on Cisco's Best Practices is required
- Training on the system for the IT Department is required
- Integration with the existing Cisco VoIP phone system is required
- The system must integrate with the existing Syn-Apps system to unlock key doors within the facility when a tornado warning is activated.

IPVision agrees to the system requirements above. IPVision will need input from the IT Department in order to integrate CPAM to Active Directory, integration to existing Cisco VOIP, and to integrate with Syn-Apps.

VIII. Scope of Work:

The vendor must provide an implementation plan for all items listed under the system requirements section of this RFP. The successful vendor shall remove the existing access control system, provide cleanup of those areas, and must dispose of the old equipment in a responsible and legal manner. The vendor must use the included RFP

documents for submitting price cost on equipment. A cost breakdown must include equipment price list, installation, configuration, and training. All software must be at the latest revision upon installation.

IPVision agrees with the above scope of work section and will provide project management to ensure a successful project with minimal disruption to the employees and residents of Hanover Park.

Once job is let, IPVision will assign a project manager to further develop and implement and implementation plan in collaboration with the Hanover Park team to include but not limited to the following:

- **Must be integrated into Active Directory**
 - Work with the IT department to acquire necessary IP information for the CPAM server and have ports configured to bring CPAM server online.
 - Once server is online, collaborate with the IT department to integrate to existing Active Directory in order to populate the database.
- **Must be configured to function similar to the existing Honeywell Access Control System**
 - IPVision engineer will need access to existing Honeywell Access Control System and also get key information from Hanover Park stakeholders on what they expect CPAM system functionality.
 - Make appropriate software configuration within CPAM to meet expectations and test same once hardware is brought online.
- **Must integrate with ADA doors**
 - Review sequence of operations with Hanover Park stakeholders
 - Wire, program, and test ADA doors to function as specified.
 - Programming from the Hanover Village ADA Door contractor may be required and is not included
- **Proper switch configuration based on Cisco's Best Practices is required**
 - IPVision engineer will collaborate with IT department on how to provision ports for the access control system.
 - Assumption is that Hanover Park IT will configure the switch ports and IPVision will connect to it and confirm connectivity.
- **Training on the system for the IT Department is required**
 - IPVision engineer will meet with IT department and other stakeholders if necessary to determine agenda for training and conduct same.
 - Up to 8 hours of training is included in this proposal
- **Integration with the existing Cisco VoIP phone system is required**
 - IPVision engineer to work with IT department to identify what level of integration is needed and available.
 - Once exact integration is agreed upon, IPVision engineer will make appropriate configuration and test with IT department.
 - Soft key integration for door operation on Cisco VoIP phones is included
- **The system must integrate with the existing Syn-Apps system to unlock key doors within the facility when a tornado warning is activated.**
 - IPVision engineer will determine once on site if integration can be done via software or via dry contact closure and make appropriate configurations changes and test same.

IX. Terms and Conditions:

Not all vendors making proposals may be interviewed. The vendors making proposals shall be responsible for the accuracy of the information supplied. The Village reserves the rights to negotiate and reject any proposal.

IPVision understands and agrees

X. Schedule for Proposal Process:

The Village anticipates completing the RFP process and may select one or more vendors by November 15, 2013. The Village intends to conclude the process by this date; however, the Village reserves the right to modify the proposal process and dates as necessary.

IPVision understands and agrees


Cisco equipment as defined in RFP

Part Number	Description	UNIT Price	Qty	Extended Price
CPS-MSP-1RU-K9	MSP 1-RU Cisco Physical Security MultiService Platform (Configure)	\$ 2,219.00	1	\$ 2,219.00
CIVS-HDD-1000	1TB SATA Drive for CIVS-MSP 2RU Platforms	\$ 520.00	1	\$ 520.00
CIAC-GW-K9	Cisco Physical Access Gateway	\$ 552.00	57	\$ 31,464.00
CIAC-GW-RDR	Cisco Physical Access Reader Module	\$ 379.00	0	\$ -
CIAC-PAME-M64=	Cisco PAM 64 Module License	\$ 1,740.00	1	\$ 1,740.00
CIAC-PAME-M1X-K9	Cisco PAM Software Version 1.X (MSP)	\$ 4,650.00	1	\$ 4,650.00
CIAC-PAME-BD=	Cisco PAM Badge Designer and Enroller License	\$ 1,170.00	1	\$ 1,170.00
CIAC-PAME-EDI=	Cisco PAM Enterprise Data Integration License	\$ 3,600.00	1	\$ 3,600.00
CON-SNT-MSP1RUK9	SMARTNET 8X5XNBD MSP 1-RU Cisco Physi	\$ 229.00	1	\$ 229.00
CON-SNT-GWK9	SMARTNET 8X5XNBD Cisco Physical Access	\$ 66.00	1	\$ 66.00
CON-SAS-CIACPAMK	SW APP SUPP Cisco PAM Software Version 1.X (MSP)	\$ 1,025.00	1	\$ 1,025.00
CON-SAS-PAMBD	SW APP SUPP Cisco PAM Badge Designer	\$ 260.00	1	\$ 260.00
CON-SAS-PAMEDI	SW APP SUPP Cisco PAM Enterprise	\$ 769.00	1	\$ 769.00
CON-SAS-PAMM64	SW APP SUPP Cisco PAM 64 Module	\$ 385.00	1	\$ 385.00
CON-SAS-VSMFL1	SW APP SUPP CIVS-MS-1SCFL	\$ 25.00	1	\$ 25.00
IPV-Prox-2000	HID iClass 2000 prox cards	\$ 4.79	300	\$ 1,437.00
			Sub-Total	\$ 49,559.00

Professional Services based on scope as defined in RFP

IPV-Engineer	IPVision engineer hour	\$ 125.00	48	\$ 6,000.00
IPV-Tech	IPVision technician hour	\$ 75.00	160	\$ 12,000.00
IPV-Training	IPVision end-user training	\$ 125.00	8	\$ 1,000.00
IPV-Project Mgmt	Project Management	\$ 125.00	16	\$ 2,000.00
IPV-Support	One year post installation support. Onsite and telephone support for Cisco Access Control	\$ 7,800.00	0	\$ -
			Sub-Total	\$ 21,000.00

Integration with Cisco VSOM option

IPV-Engineer	IPVision engineer hour	\$ 125.00	0	\$ -
			Sub-Total	\$ -

Labor for network cabling Option

IPV-6E-Plenum	CAT6E 23-4P UNS SOL Plenum Cable Drop < 328FT	\$ 280.00	0	\$ -
			Sub-Total	\$ -

Additional SMARTNET

CON-SNT-GWK9	SMARTNET 8X5XNBD Cisco Physical Access	\$ 66.00	57	\$ 3,762.00
CON-SNT-GWRDR	SMARTNET 8X5XNBD Cisco Physical Access	\$ 45.00	0	\$ -
			Sub-Total	\$ 3,762.00

3rd Party Equip based on original walk thru/scope of 16 gateways/28 reader modules - subject to change on final walk thru

IPV-HID-RP40	iCLASS RP40 MULTICLASS READER HID	\$ 228.00	5	\$ 1,140.00
IPV-DSM1076M	DSM 1076M Door Contact Sensor	\$ 18.95	5	\$ 94.75
IPV-DS150I	BOSCH DS150I REQUEST TO EXIT PIR,LIGHT GRAY	\$ 98.00	3	\$ 294.00
IPV-TP160	Bosch TP160 Trim Plate DS150I 160	\$ 2.95	3	\$ 8.85
IPV-LR100VDK	Field Installed Retrofit Kit - Rim Exit	\$ 479.84	2	\$ 959.69
IPV-PT-2U	Power Transfer Loop, 3/8" Armored Stainless Steel Loop	\$ 36.00	2	\$ 72.00
IPV-9600-S	HES 9600 surface mounted strike (push bar)	\$ 389.56	1	\$ 389.56
IPV-Resistor Packs	Resistor packs for input devices	\$ 9.95	8	\$ 79.60
IPV-4-element-Patch	4 Element Plenum (Access Control) patch Cable < 25FT	\$ 75.00	5	\$ 375.00

4.d.

IPV-16-2-Plenum	16-02 UNS STR Plenum Cable Drop < 328FT	\$ 145.00	0	\$ -
IPV-6E-6-Patch	CAT6E 23-4P UNS SOL Plenum Cable Drop < 10FT	\$ 25.00	0	\$ -
IPV-E-8-10	8" by 10" enclosure for Access Gateway	\$ 139.00	57	\$ 7,923.00
IPV-Enclosure-24-24	24" x 24" STEEL ENCLOSURE lock and mounting plate	\$ 329.00	0	\$ -
IPV-AL1012ULACMCB	Eight (8) independently controlled 12VDC / 24VDC output power supply	\$ 326.35	0	\$ -
IPV-MISC	Miscellaneous cables, hooks, conduit, as needed	\$ 750.00	1	\$ 750.00
			Sub-Total	\$ 12,086.45

Grand Total	\$ 86,407.45
--------------------	---------------------